# Welch LLP

Billing and Collection Agent Report For period ending December 31, 2011

> To NANC January 11, 2012

## NANPA FUND STATEMENT OF FINANCIAL POSITION December 31, 2011

<u>Assets</u> Cash Balance in bank account		\$ 2,473,823
Receivable from US Carriers	268,817	
Receivable from Canada Receivable from Caribbean countries	- 2,842	
Receivables forwarded to FCC for collection (Over 90 days)	236,577	
Allowance for uncollectible accounts	(312,500)	195,736
Prepaid maintenance contract		 <u>-</u>
Total assets		2,669,559
Less: Accrued liabilities (see below for makeup)		 (453,111)
Fund balance		\$ 2,216,448
Makeup of Accrued Liabilities (see following page for additional details)		
Welch LLP	20,100	
NEUSTAR Pooling 1K Block	181,615	
NEUSTAR Pooling - pANI administration NEUSTAR NANP Administration	74,934 129,224	
Data Collection Agent - USAC	9,238	
External Fund audit	38,000	
	\$ 453,111	

#### NANPA FUND FORECASTED STATEMENT OF CHANGES IN FUND BALANCE JULY 2011 TO JUNE 2012

			F	Actu	ual			Budgeted								Variance between	
		Jul-11	Aug-11	Sep-11	Oct-11	Nov-11	Dec-11	Jan-12	Feb-12	Mar-12	Apr-12	May-12	Jun-12	Total	Budget	forecasted results and budget at June 30/12	
Revenue International Contributions Canada Caribbean countries Total International Contributions	(1) (1)	13,117 <u>16,241</u> 29,358	6,558 - 6,558	6,558 - 6,558	6,558 - 6,558	6,558 	6,559 	6,559 	6,559 - 6,559	6,559 - 6,559	6,559 - 6,559	6,559 - 6,559		78,703 	78,703 16,241 94,944	<u> </u>	
Domestic Contributions - US carriers	(1)	2,545,663	219,948	212,188	218,319	217,489	215,412	217,343	217,343	217,343	217,343	217,343		4,715,734	4,620,882	94,852	
Late filing fees for Form 499A	(2)	100 (	5,800) (	17,900)	1,900.00 (	10,000)	600						115,000	83,900	115,000	( 31,100)	
Interest income	(3)	927	804	849	405	355	471	1,000	1,000	1,000	1,000	1,000	1,000	9,811	12,000	- 2,189	
Total revenue		2,576,048	221,510	201,695	227,182	214,402	223,042	224,902	224,902	224,902	224,902	224,902	116,000	4,904,389	4,842,826	61,563	
Expenses NANPA Administration	(4), (7)	131,142	185,409	130,226	160,156	129,794	129,224	131,000	131,000	131,000	131,000	131,000	131,000	1,651,951	1,642,000	9,951	
1K Block Pooling Administration	(4), (8)	185,365	183,489	181,614	181,614	181,614	181,614	181,614	181,614	181,614	181,614	181,615	181,614	2,184,995	2,184,995		
pANI	(9)	74,935	74,935	74,935	74,935	74,935	74,935	74,935	74,935	74,935	74,935	74,935	74,935	899,220	747,472	151,748	
Billing and Collection Welch LLP Data Collection Agent	(4) (5)	22,784 4,276	20,100 4,512	20,100 4,266	20,100 4,239	20,100 4,226	20,100 4,323	20,100 4,917	20,100 4,917	20,100 4,917	20,100 4,917	20,100 4,917	20,100 4,917	243,884 55,344	241,200 59,000	( <u>2,684</u> ( <u>3,656</u> )	
Annual Operations Audit	(6)	-	-	38,000	-	-	-	-	-	-	-		-	38,000	38,000		
Bank Charges	(10)	1,331	4,347	2,280	1,845	2,222	1,356	1,800	1,800	1,800	1,800	1,800	1,800	24,181	21,600	2,581	
Carrier Audits	(11)	-	-	-	-	-	-	-	-	-	-	-	-	-	300,000	( 300,000)	
Bad debt expense	(12)	7	56,306.00 (	29,738)	9,126	16,596 (	5,262)	<u> </u>	-	-	-	<u> </u>		47,035	<u>-</u>	47,035	
Total expenses		419,840	529,098	421,683	452,015	429,487	406,290	414,366	414,366	414,366	414,366	414,367	414,366	5,144,610	5,234,267	(89,657)	
Net revenue (expenses)		2,156,208 (	307,588) (	219,988) (	224,833) (	215,085) (	183,248) (	189,464) (	189,464) (	189,464) (	189,464) (	189,465) (	298,366)	( 240,221) (	391,441)	151,220	
Opening fund balance		1,210,982	3,367,190	3,059,602	2,839,614	2,614,781	2,399,696	2,216,448	2,026,984	1,837,520	1,648,056	1,458,592	1,269,127	1,210,982	1,141,441	69,541	
Closing fund balance		3,367,190	3,059,602	2,839,614	2,614,781	2,399,696	2,216,448	2,026,984	1,837,520	1,648,056	1,458,592	1,269,127	970,761	970,761	750,000	220,761	
Fund balance makeup: Contingency Surplus		750,000 2,617,190	750,000 2,309,602	750,000 2,089,614	750,000 1,864,781	750,000 1,649,696	750,000 1,466,448	750,000 1,276,984	750,000 1,087,520	750,000 898,056	750,000 708,592	750,000 519,127	750,000 220,761	750,000 220,761	750,000		
		3,367,190	3,059,602	2,839,614	2,614,781	2,399,696	2,216,448	2,026,984	1,837,520	1,648,056	1,458,592	1,269,127	970,761	970,761	750,000		

#### Assumptions:

(1) The US carrier contributions for the period from July 2011 to June 2012 and the International contributions are based upon actual billings.

(2) These fees represent the \$100 late filing fee charged to those companies that do not file the Form 499A by the due date.

(3) Interest income projections are estimates

(4) The expense for 1K Block Pooling is based on the contract in force.

The cost of NANPA Administration is based on contract in force until January 8, 2012.

The cost of B&C Agent is based on the interim contract with Welch LLP in force until February 29, 2012.

(5) The expense for the Data Collection Agent is based on estimate of costs by USAC for the 2011 calendar year.

(6) The cost for the annual operations audit performed by Ernst & Young is \$38,000.

(7) No commentary

(8) No commentary

(9) There was a change order approved for permanent pANI approve on June 17, 2011 for \$1,040,905.42. This will be billed on a prorated basis over the remaining term of the 1K Block Pooling contract. The opening surplus has \$167,858 which was earmarked for pANI payments in March to June 2011 which was not paid during that period. This funds for this was carried over into the current funding period.

#### (10) Bank fees are an expense to the Fund.

(11) The budget allowed \$300,000 for carrier audits. FCC indicated that there will be no audit performed before July 2012.

(12) The allowance covers all accounts considered potentially uncollectible at December 31, 2011. This will be covered by the contingency allowance.

#### Reconciliation of forecast at June 30, 2012 to budget

Budgeted fund balance at June 30/12 - contingency	750,000
Increase in fund balance between budget period (February 2011) and June 2011	69,541
Additional billings over estimate from budget	94,852
Late filing fees (reversal) for Form 499A	(31,100)
Over estimate of interest earned to date compared to budget	(2,189)
NANP Admin - difference between budget and actual contract due to variable travel costs	19,856
NANP Admin - change orders issued	(29,807)
Additional billings from B & C Agent due to renewal of contract	(2,684)
Data Collection fees - Adjustment to actual from budget	3,656
Bad debts not budgeted for	(47,035)
Pooling change orders	-
Carrier audits that will not be performed	300,000
Permanent pANi that was expected to be paid during March - June 2011. See note 9.	(151,748)
Bank fees to be covered by Fund under new B&C Agent interim contract	(2,581)
Forecasted fund balance at June 30/12	970,761

#### CURRENT AND FORECASTED LIABILITIES

			Current Dec-11	Jan-12	Feb-12	<u>Mar-12</u>	Apr-12	<u>May-12</u>	<u>Jun-12</u>	<u>Jul-12</u>
NEUSTAR - NANPA Administration contract			129,224	131,000	131,000	131,000	131,000	131,000	131,000	131,000
- Payment authorized by the FCC in December November 2011	129,793									
- Authorization by the FCC has not been received for payment										
December 2011		\$ 129,224								
NEUSTAR - Block Pooling contract		<u>\$ 129,224</u>	181,615	181,614	181,614	181,614	181,614	181,614	181,615	181,614
- Payment authorized by the FCC in December November 2011	\$ 181,615									
- Authorization by the FCC has not been received for payment December 2011		\$ 181,615 - \$ 181,615								
Welch LLP - Billing & Collection Agent - Payment authorized by the FCC in December October 2011 November 2011	<b>20,100</b> 20,100		20,100	20,100	20,100	20,100	20,100	20,100	20,100	20,100
- Authorization by the FCC has not been received for payment December 2011		\$ 20,100 - \$ 20,100								
USAC - Data Collection Agent - Authorization by the FCC has not been received for payment November 2011 December 2011 (estimate)		\$ 4,323 4,915 - \$ 9,238	9,238	4,917	4,917	4,917	4,917	4,917	4,917	4,917
Carrier audits			-	-	-	-	-	-	-	-
Ernst & Young LLP- Annual operations audit			38,000	-	-	-	-	-	-	-
<ul> <li>Authorization by the FCC has not been received for payment Audit fee for the 2010/11 fiscal audit (accrual)</li> </ul>		\$ 38,000								
NEUSTAR - pANI administration			74,934	74,935	74,935	74,935	74,935	74,935	74,935	74,935
- Payment authorized by the FCC in December November 2011	74,935									
- Authorization by the FCC has not been received for payment December 2011		<u>\$74,934</u>								
Bank Fees				1,800	1,800	1,800	1,800	1,800	1,800	1,800
Total		-	453,111	414,366	414,366	414,366	414,366	414,366	414,367	414,366

## **Deliverables Report**

## Distributing invoices

The monthly and annual invoices for carriers were mailed by November 10, 2012

### Processing Payments

Payment information from the lockbox service at Mellon Bank is received every Monday for the prior week's deposits. The deposit information is recorded on either Monday or Tuesday each week.

#### Late/Absent Payments

During this period preliminary discussions were being held regarding the accounts receivable collection process. As a result, statement of accounts were not mailed.

#### FCC Red Light Notices

There were no delinquent accounts sent to the FCC for collection and submission to the Red Light Site. A payment of \$12,114 was received from the FCC this month representing collections from October 2010 to September 2011 excluding November 2011.

#### Helpdesk Queries

All queries are directed to a helpdesk voice mailbox. The information is transferred to an Access database. The date, nature of call, name of caller, Filer ID, who responded and on what date and the resolution is tracked. Calls are responded usually within 3 business days.6 calls were received in December. Most calls were questions about the invoice received, the late filing fee, how to pay, request for copies of invoices, change of address, they are out of business and requesting a W9.

#### **Staffing Changes**

Nothing new to report.

## **Contract Renewal**

The contract expired October 1, 2009. Welch LLP is on the USGSA list. Welch LLP received a 7 month interim contract with the same terms which will cover the period from August 1, 2011 to January 31, 2012.

#### Accounts Receivable

The old receivables are gradually being cleared up as USAC identifies and verifies companies that are inactive. We have received procedures from the FCC as to how to apply for approval to write off debt. This has to be done on an individual carrier basis. The FCC has to approve each request for write off.

19 write off packages were prepared and sent to the FCC in July requesting approval for write off. FCC has not approved these yet. An additional 8 write off packages were prepared and sent to the FCC in September. Approval has not been received yet.

USAC with the approval of the FCC is deactivating FCC Filer ID for companies who have not filed a Form 499A in many years and USAC has not been able to contact the companies. These companies likely no longer exist. As a result we are in the process of reversing prior year fees. These have been discounted in prior years as uncollectible so it will not impact on the current year financial balance.