Welch LLP®

Billing and Collection Agent Report
For period ending December 31, 2016
To B&C Working Group

Janauary 5, 2017

NANPA FUND STATEMENT OF FINANCIAL POSITION December 31, 2016

Ass	ets
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Cash Balance in bank account		\$	4,523,766
Receivable from US Carriers	204,794		
Receivable from Canada	-		
Receivable from Caribbean countries	5,506		
Receivables forwarded to Treasury for collection	46,344		
Allowance for uncollectible accounts	(107,800)		148,844
Total assets			4,672,610
Less: Accrued liabilities (see below for makeup)			(718,441)
Fund balance		<u>\$</u>	3,954,169
Makeup of Accrued Liabilities			
Welch LLP	28,336		
NEUSTAR Pooling 1K Block	255,403		
NEUSTAR NANP Administration	421,866		
Data Collection Agent - USAC	12,836		
<u> </u>	718,441		

NeuStar has issued change order #6 regarding moving the NAS to the Cloud. The fund is being charged \$22,500 per month for six months starting in October 2016. A true up of the costs will be done in the final month which is expected to be March 2017.

NANPA FUND FORECASTED STATEMENT OF CHANGES IN FUND BALANCE OCTOBER 2016 TO SEPTEMBER 2017

			Actual						Budget							Variance between forecasted results
		Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	A 47		Jun-17	Jul-17	A 47	047	Total	Budget	and budget at Sept
		Oct-16	Nov-16	Dec-16	Jan-17	Feb-17	Mar-17	Apr-17	May-17	Jun-17	Jul-17	Aug-17	Sep-17	Iotai	виадет	30/17
Revenue International Contributions																
Canada Caribbean countries	(1) (1)	19,483 24,439	9,742	9,741	9,741 -	9,741	9,741	9,741	9,741	9,741	9,741	9,741	<u> </u>	116,894 24,439	116,894 24,439	
Total International Contributions		43,922	9,742	9,741	9,741	9,741	9,741	9,741	9,741	9,741	9,741	9,741	-	141,333	141,333	-
Domestic Contributions - US carriers	(1)	4,440,157	141,285	142,274	142,291	142,291	142,291	142,291	142,291	142,291	142,291	142,291	-	5,862,044	5,775,123	86,921
Late filing fees for Form 499A	(2)	2,300	(800.00)	800	-	-	-	-	-	-	-	-	80,000	82,300	80,000	2,300
Interest income	(3)	470	587	904	417	417	417	417	417	416	416	416	416	5,710	5,000	710
Total revenue		4,486,849	150,814	153,719	152,449	152,449	152,449	152,449	152,449	152,448	152,448	152,448	80,416	6,091,387	6,001,456	89,931
<u>Expenses</u>																
NANPA Administration	(4)	241,963	209,832	212,034	212,364	212,364	212,364	189,864	189,864	189,864	195,561	195,560	202,122	2,463,756	2,425,461	38,295
1K Block Pooling	(5)	353,567	257,865	255,403	258,989	258,989	258,989	258,989	258,989	258,989	258,989	258,989	258,988	3,197,735	3,107,867	89,868
Billing and Collection																-
Welch LLP Data Collection Agent	(6) (7)	28,336 5,806	28,336 5,328	28,336 7,508	31,169 5,754	31,169 5,754	31,169 5,754	31,169 5,754	31,169 5,754	31,169 5,754	31,169 5,754	31,169 5,754	31,169 5,754	365,529 70,428	374,028 69,950	(8,499) 478
Annual Operations Audit	(8)	-	-	-	47,000	-	-	-	-	-	-	-,-	-, -	47,000	47,000	-
Bank Charges	(9)	4,132	6,031	5,171	3,084	3,083	3,083	3,083	3,083	3,083	3,083	3,083	3,083	43,082	37,000	6,082
Carrier Audits	(10)	-	-	-	-	-	-	-	300,000	-		-		300,000	300,000	-
Bad debt expense	(11)	(5,648)	(3,287)	29,958	3,334	3,333	3,333	3,333	3,333	3,333	3,333	3,333	3,333	51,021	40,000	11,021
Total expenses		628,156	504,105	538,410	561,694	514,692	514,692	492,192	792,192	492,192	497,889	497,888	504,449	6,538,551	6,401,306	137,245
Net revenue (expenses)		3,858,693	(353,291) (384,691) (409,245) (362,243) (362,243) (339,743) (639,743) (339,744) (345,441) (345,440) (424,033) (447,164) (399,850)	(47,314)
Opening fund balance		833,458	4,692,151	4,338,860	3,954,169	3,544,924	3,182,681	2,820,438	2,480,695	1,840,952	1,501,208	1,155,767	810,327	833,458	899,850	(66,392)
Closing fund balance		4,692,151	4,338,860	3,954,169	3,544,924	3,182,681	2,820,438	2,480,695	1,840,952	1,501,208	1,155,767	810,327	386,294	386,294	500,000	(113,706)
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Fund balance makeup:																
Contingency		500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	
Surplus		4,192,151 4,692,151	3,838,860 4,338,860	3,454,169 3,954,169	3,044,924 3,544,924	2,682,681 3,182,681	2,320,438 2,820,438	1,980,695 2,480,695	1,340,952 1,840,952	1,001,208 1,501,208	655,767 1,155,767	310,327 (810,327	113,706) <mark>(</mark> 386,294	113,706) 386,294	500.000	
		4,092,151	4,330,000	3,954,169	3,344,924	3,102,067	2,020,438	2,400,095	1,040,952	1,501,206	1,100,707	010,327	300,294	300,294	500,000	

Assumptions:

- (1) The US carrier contributions for the period from October 2016 to September 2017 and the International contributions are based upon actual billings.
- (2) These fees represent the \$100 late filing fee charged to those companies that do not file the Form 499A by the due date.
- (3) Interest income projections are estimates
- (4) The cost of NANP administration is based on the contract in force until June 2017. Estimates are used for July to September 2017. \$130,000 is also added for potential change orders anticipated to be issued by Sep 2017.
- (5) The cost for 1K Block Pooling Administration is based on the contract in force until July 14, 2017. Estimates based on the existing contract amounts are used for July 15, 2017 to September 30, 2017.
- (6) The cost of B&C Agent is based on the current interim contract with Welch LLP in force until December 31, 2016 plus 10% as recommended by the FCC.
- (7) The expense for the Data Collection Agent is based on estimate of costs by USAC.
- (8) The expense for the annual operations audit performed by Ernst & Young LLP is based on the quote given.
- (9) Bank fees are an expense to the Fund.
- (10) The budget allowed \$300,000 for carrier audits.
- (11) The allowance covers all accounts considered potentially uncollectible at December 31, 2016.

Reconciliation of forecast at September 30, 2017 to budget

Reconcination of forecast at September 30, 2017 to budget	
Budgeted fund balance at September 30, 2017 - contingency	500,000
Decrease in fund balance between budget period	(66,392)
Additional billings over estimate from budget	86,921
Late filing fees (reversal) for Form 499A	2,300
Underestimate of interest earned to date compared to budget	710
NANP Admin - difference between budget and actual contract awarded due to variable travel costs	(1,848)
NANP Admin - change orders issued	(36,447)
Additional billings from B & C Agent due to renewal of contract	8,499
Data Collection fees - Adjustment to actual from budget	(478)
Bad debts - Adjustment to actual from budget IK Block Pooling - difference between budget and actual contract awarded due to	(11,021)
variable travel costs	5,332
Pooling change orders	(95,200)
Carrier audits that will not be performed	-
Operations Audit - Adjustment to actual from budget	-
Bank fees - Adjustment to actual from budget	(6,082)
Forecasted fund balance at September 30, 2017	386,294

CURRENT AND FORECASTED LIABILITIES

			Current						
			Dec-16	<u>Jan-17</u>	Feb-17	<u>Mar-17</u>	Apr-17	May-17	<u>Jun-17</u>
NEUSTAR - NANPA Administration			421,866	212,364	212,364	212,364	189,864	189,864	189,864
- Authorization by the FCC has not been received for payment									
November 2016 December 2016	209,832 212,034 \$ 421,866								
NEUSTAR -1K Block Pooling			255,403	258,989	258,989	258,989	258,989	258,989	258,989
- Payment authorized by the FCC in December November 2016	\$ 257,865								
- Authorization by the FCC has not been received for payment									
December 2016		\$ 255,403							
Welch LLP - Billing & Collection Agent			28,336	31,169	31,169	31,169	31,169	31,169	31,169
- Payment authorized by the FCC in December									
November 2016	\$ 28,336	•							
- Authorization by the FCC has not been received for payment December 2016		\$ 28,336							
USAC - Data Collection Agent - Payment authorized by the FCC in December			12,836	5,754	5,754	5,754	5,754	5,754	5,754
Authorization by the FCC has not been received for payment November December	5,328 7,508								
Carrier audits		ψ 12,030	-	-	-	-	-	300,000	
Ernst & Young LLP- Annual operations audit			-	47,000					
Bank Fees				3,084	3,083	3,083	3,083	3,083	3,083
Total			718,441	558,360	511,359	511,359	488,859	788,859	488,859
			0,	000,000	0,000	0,000	.00,000	. 00,000	.00,000

Deliverables Report

Distributing invoices

The monthly invoices for carriers were emailed on December 12th.

Processing Payments

Payment information from the lockbox service at Mellon Bank is downloaded on a daily basis. The deposit information is recorded daily. In late November/early December there was an issue with the accounting software which delayed recording of the deposits until mid December.

Late/Absent Payments

Statement of accounts were not sent out in December . In late November, we had an issue with the accounting software which did not get resolved until December 15th. Due to the inaccessibility to the software, it took several days to bring the records up to date. Given the short time frame before Christmas we decided not to send statements out at that time. Statements were sent out on January 4, 2017.

FCC Red Light Notices

At a minimum, an updated red light report is posted to the FCC server for processing once a week. When required, additional updates are posted. During the time that the accounting software was unavailable, we manually adjusted the red light report each day so that the Red Light status was always current.

Helpdesk Queries

All queries are directed to a helpdesk voicemail inbox or email inbox. The details of the query are documented in an Access database. The date, Filer ID, nature of query, name of person making the request, who responded to query and on what date and the date of resolution is tracked in the database. Queries are returned within 1 business day or less. In December 40 calls and 62 emails were received. Most queries were about requesting copies of invoices, how to make changes to their email billing address, notification about closing their business, asking what the invoice was for or asking how to make a payment.

Staffing Changes

No new staffing changes to report since last month.

Contract Renewal

The contract expired October 1, 2009. Welch LLP is on the USGSA list. Welch LLP received an extension on the contract for an additional 4 months up to April 30, 2017.

Accounts Receivable

Wet received \$132.36 from Treasury in December for debts collected.